

Legal Process Outsourcing

NPL Networking Management


PARALEGALIT
PROJECT MANAGEMENT & OUTSOURCING

AND

SLC
AVVOCATI

Introduction

NPL Market is in expanding and developing , especially in Italy with the introduction of GAGS (state guarantees on loans). In this brief presentation, we will show the key factors of our company structure, results of 20 years of experience in this field.

During this period, our studies have shown the importance for a law firm (SLC Lawyers) to integrate itself with a research and development area (Paralegale IT s.r.l.) to obtain data quality services and project management at reduced costs.

Website: www.paralegale.it



PARALEGALE IT
PROJECT MANAGEMENT & OUTSOURCING

- 1 project manager
- 2 business support and editing assistants
- 2 software developers
- 1 IT Systems Engineer
- 2 DB analysts
- 3 data entry operators
- 1 paralegal credit recovery team
- 1 administration and accounting team

Paralegale IT srl, in cooperation with SLC Lawyers, develops credit servicing systems and elaborates the strategies for the management of communication, risk, and quality. Specialists teams provide technological support, best practice consulting, database management systems and financial analysis, through a project management based organization, that sharing the most current business vision on Outsourcing (LPO, BPO, ITO).

Website: www.slccavvocati.it

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SLC
LAWYERS

- 1 General manager
- 4 Portfolio Managers
- 15 Lawyers Senior
- 26 Legal assistants

The SLC Lawyers group is formed by over 40 independent professionals distributed over the major cities of Italy connected in networking with Paralegale IT platforms. The group supplies consulting services and legal assistance to top level customers, to satisfy the request of integrated management of legal activities. Our consultants cover a broad range of areas relating to NPL, due diligence and commerce, providing services for clients such as Prelios, Lindorff, Ing Trust Luxembourg.

In this moment, SLC Lawyers group is engaged in the first two due diligence with GAGS, coordinated by Prelios Credit Servicing.

Networking Structure



Networking is based on the sharing and the respect of standards and procedures. Paralegale IT and SLC Lawyers have this unified main office:

Project Management Office

- IT Solutions
- Projects in a controlled environment
- Outsourcing Management
- Research and development
- Strategies
- Financial Analysis
- Database Management and software development

Back Office

- IT helpdesk
- Communication
- Paralegal activities
- Administration
- Accounting
- Marketing
- Press and social

Credit Recovery Office

- CRM
- Phone Collecting
- Tracing
- Repayment plan
- Problem solving

Legal Office

- Legal Credit Recovery
- NPL consulting
- Due diligence
- Compliance
- Labour law
- Relating to transport
- Business Law

NPL in LPO

Legal Process Outsourcing



In order to reduce costs and increase productivity, legal main process are dissected into **sub-processes** relating to series of homogeneous activities. Each sub-process and its management steps are performed by operating dedicated teams that **are able to work from web** within the network SLC - Paralegale IT.

The **Communication plan** is constantly optimized to facilitate the 'outsourcing' and to satisfy the needs.

The teams work their tasks by **sharing information** on a single web-platform.

Issues and risks are recorded by the staff, and will be discussed during checkpoints or they are communicated to managers (**escalation condition**).

This structured environment is managed with project management approach (**PRINCE 2 certified**), where each process follows its respective protocol, and the change is controlled by defining baseline and a system of tolerances.

KEY FACTORS

- ✓ Rationalization and standardization of production processes of legal services.
- ✓ Optimization of resources and activities by control tools, (logs, Gantt chart, checkpoints...)
- ✓ Web consulting: simplification of inner and outer communications and bureaucracies.
- ✓ Legal Process Outsourcing in networking for end-to-end processing of NPL assets.
- ✓ Project management: the method adapts to the size, complexity, importance, capacity and risk of project

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- Information technologies for legal and paralegal processes
- Data Quality
- Asset management
- Reporting, control tools.
- Post Project services, technical support
- CRM and phone collecting management

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- ✓ Insolvency
- ✓ Liquidation
- ✓ Injunction
- ✓ Real estate data
- ✓ Legal management and recovery plans
- ✓ Alternative legal resolutions
- ✓ Mediation and conciliation
- ✓ NPL (non-performing loans)

Contact

WEBSITE

www.paralegale.it

www.slcavvocati.it

MAIL ADDRESS

info@paralegale.it

info@slcavvocati.it

MAIN OFFICES

MILANO

Via Boccaccio 15/A TEL 02 87196126

CATANIA

Via Musumeci 137 Tel 095 553792

CATANIA

Via Napoli 116 Tel 095 501399

CATANIA

COMPLESSO «LE ZAGARE» San Giovanni La
Punta (CT)
Tel 0958361649

PALERMO

Via Nicolò Turrisi 38/a Tel 091 7832979